

# YOU HAVE THE **POWER**





*left: Penelope Heredia, age 3, liver recipient (photo by Adam Le)*

*right: Amy Camacho, kidney and pancreas recipient, 2018 Donate Life Rose Parade Float Rider*



# TO CHANGE A **LIFE**

## OUR MISSION

Donor Network West saves and heals lives through organ and tissue donation for transplantation. We honor and respect the donors and families we serve with compassionate care, and inspire our communities to donate life.

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*DONATION OF LIFE-SAVING  
ORGANS AND TISSUES  
IS KIND, GENEROUS AND  
INSPIRATIONAL.*



## Message From CEO Janice Whaley

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Change, rescue, save, transform. The power to change a life is meaningful and personal, and certainly most powerful when thought of in terms of organ and tissue donation.

For those awaiting transplantation, the hope for healing lies in another person's decision to exercise this power of choice to be a donor.

Our story represents the gifts, hopes and legacies created by donors and donor families throughout northern California and northern Nevada in 2018. It stands as testament to the generosity of donors and their families who used their power to say "yes" to donation. And finally, the numbers reflected in our report represent those in our generous community: every donor, every organ and every recipient who lives to change history in ways large and small.

Donation of life-saving organs and tissues is kind, generous and inspirational. Donation represents the best of who we are. The Donor Network West team is honored to be part of the complex and yet intimate process of saving lives each day together with donor families, doctors, nurses and generous community partners.

It comes down to a single but crucial decision.

***We All Have the Power — and heart — to Change a Life.***

With gratitude,

Janice F. Whaley

*Chief Executive Officer*

# Donation Service Area



13.3 Million Served

53% Registered Donors

120K Square Miles



44

Coroner and  
Medical Examiners



175

Hospitals



5

Transplant  
Centers



500+

Funeral  
Homes



36,766

Referral Calls

## In Our Community

2,643

Volunteer Hours

493

Number of Events



## 2018 Media Impact



307

Media Placements



1.8 Million

Social Media Impressions



\$664,167

Earned Media Amount

# Community Impact

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319  
Organ Donors



1,048  
Organs Transplanted



2,168  
Tissue Donors



702  
Research Samples Recovered



3,676  
Tissue For Transplantation

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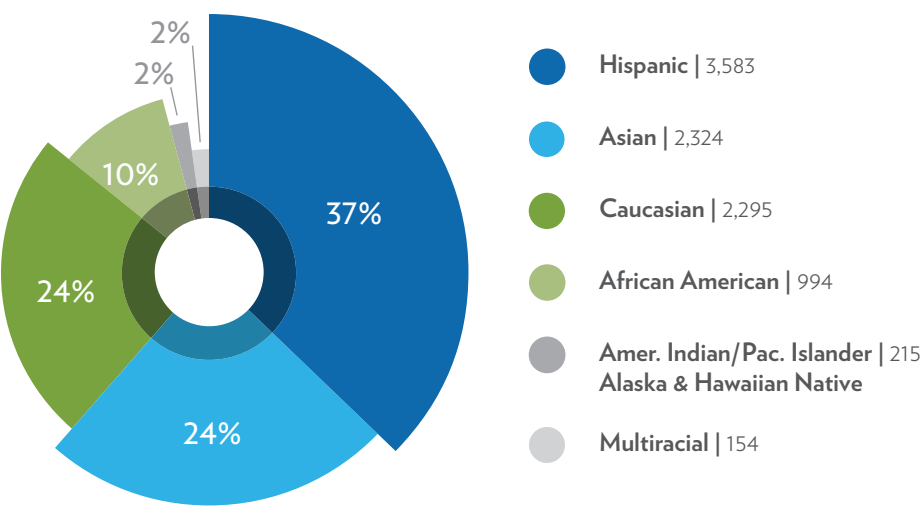
73,500

Lives Improved



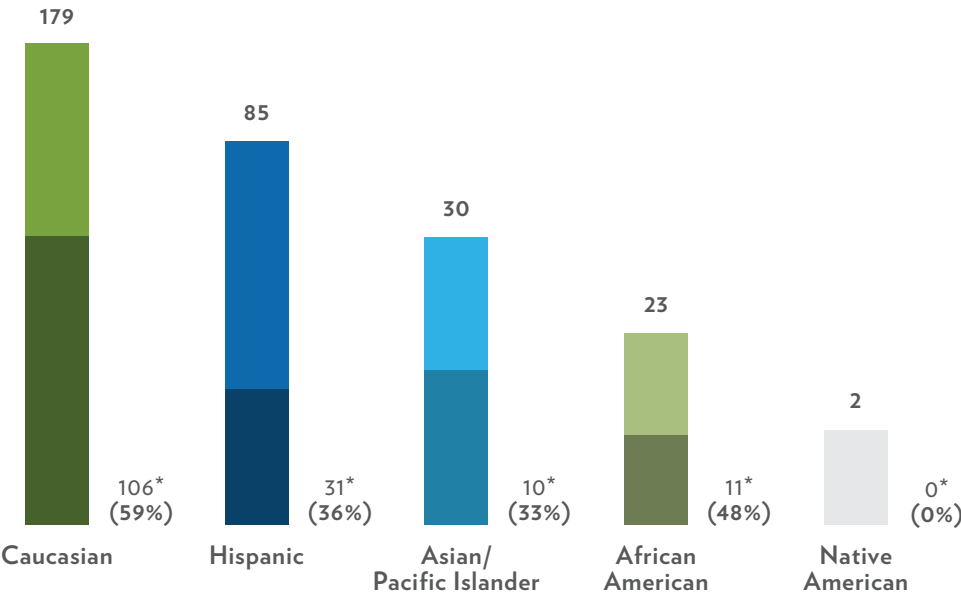
# State of Donation in our Service Area

## Transplant Waitlist by Ethnicity\* | 9,565 Total Waiting



*\*Based on OPTN data as of April 30, 2019. The data reported here have been supplied by the United Network for Organ Sharing as the contractor for the Organ Procurement and Transplantation Network. The interpretation and reporting of these data are the responsibility of the author(s) and in no way should be seen as an official policy of or interpretation by the OPTN or the U.S. Government.*

## Registered Organ Donors by Ethnicity | 319 Total Donors



*\*First person authorization (FPA)*



# Community Engagement

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## *My Mother's Heart*

Our first mini documentary, *My Mother's Heart*, tells the story of Betsy Sneith who died five months after becoming the first heart recipient to give birth in 1984. Thirty years later, her daughter learned more about her biological mother.

Watch it now on [Donor Network West's Facebook page](#) 

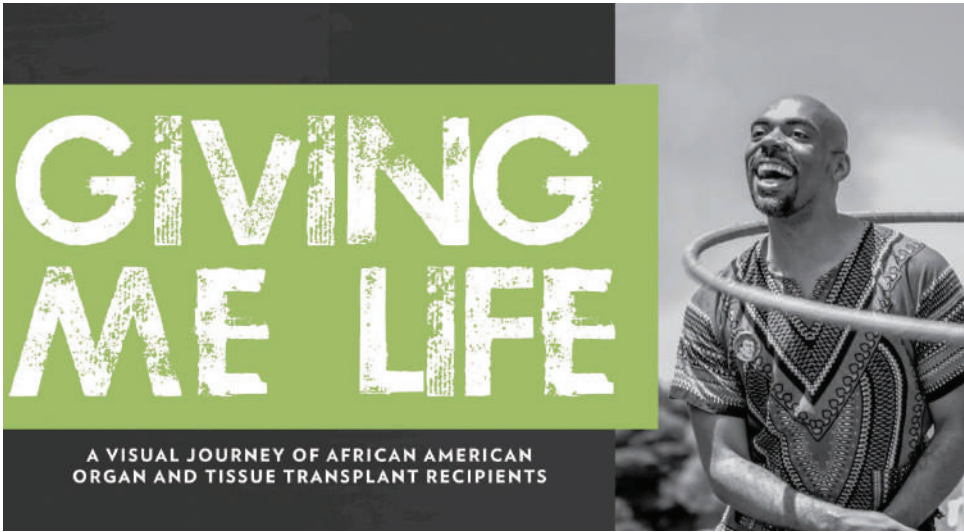


# Community Engagement

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## Giving Me Life

Donor Network West and the African American Museum and Library in Oakland partnered for Giving Me Life, a photography exhibit that depicts the testimonials of nine African American transplant recipients. The portraits were taken by social documentary photographer, Katie Sugarman.



 From left: Transplant recipients Debra Harkness, Channing Joseph and Jabari Arafiles

# Research

## New Era of Discovery

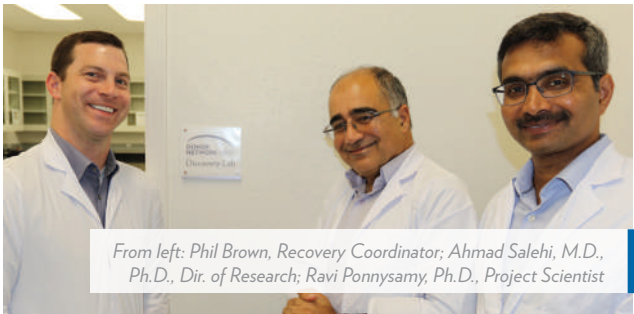
Research donation facilitates the discovery of new treatments for human disorders and improve the lives of transplant recipients. Donor Network West entered a new era of discovery in 2018 with the opening of a CLIA certified laboratory, specializing in rapid turnaround infectious disease screening and serology testing, and a research laboratory to perform advanced pre-processing of tissues and cells for research. Both laboratories are located within our state-of-the-art Clinical Center in San Ramon, California.



Donor Network West used to send blood specimens to Colorado or Los Angeles to determine the suitability of potential organ and tissue donors. The donation process hinges on the critical laboratory results and providing them in a faster manner allows for more timely matching of donor organs to waiting recipients.

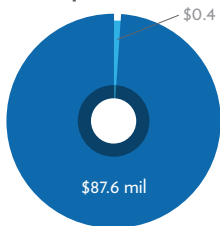
The new facility, in partnership with VRL-Eurofins Laboratories, helps donor families by reducing their waiting time at hospitals while continuing to provide the highest quality donor testing to transplant partners.

Having a dedicated rapid testing laboratory in the San Francisco Bay Area also allows us to collect the necessary clinical information so corneas can be approved and released for transplant sooner.



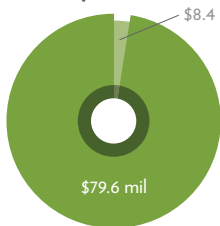
## Our Financials

Income | \$88.0 million



- Operating Income | \$87.6 million
- Other Income | \$0.4 million

Expense | \$88.0 million



- Operating Expense | \$79.6 million
- Support | \$8.4 million

Net Income | \$0





# POWER OF **GIVING**

## ***Maria's Story***

Maria Castro Espinoza left us way too soon. The Huron, California resident was diabetic, a condition that led to complications that caused her death in 2016; she became an organ donor at age 37. Maria enjoyed life and singing aloud to the banda and ranchera music of Jenni Rivera and the reggae of Bob Marley. She liked going out with her companion of 21 years, José, and danced the night away during her healthy years.

Maria's daughter, Denisse, traveled to Pasadena in December of 2018 to dedicate a rose in her mother's memory that was placed on the Donate Life Rose Parade float. Denisse was there also in support of float rider, Carolyn Dickson of Fresno, who received Maria's lungs.



From left: Larry and Carolyn Dickson, Denisse Espinoza Castro



# POWER OF *RECEIVING*



## ***Penelope's Story***

The fact that three-year-old Penelope Heredia is alive today proves that the power to save a life touches people of all sizes!

Penelope, who lives in San Jose, California, had biliary atresia — the most common lethal liver disease in infants. In 2016, she underwent the Kasai procedure to prevent further damage to her liver before she was placed on the transplant waitlist. Thankfully, she received a liver after eight days.

Penelope was lucky. Some people wait months or years hoping for their transplant. Sadly, some do not receive one in time. Her Gift of Life allows her to ride her bike often and enjoy her two favorite things: pizza and ice cream!

photo by Adam Le



## *🔗 Felicia and Kyle's Story*

Reno resident Felicia Hill lost her newborn baby, Audrey, in 2011. At six days old, she became Nevada's youngest organ donor. In April of 2018, Felicia met emergency medical technician Kyle Cobb, who was one of the first responders to her 911 call.

The reunion was organized by Donor Network West and the Regional Emergency Medical Services Authority (REMSA).

Although Audrey's life could not be saved, Kyle's actions in stabilizing her allowed for her to save two lives — a baby under a month old received her heart and a 38-year-old woman her kidneys. Audrey might have been small, but her legacy is big and powerful.

# Hospital Performance Data

In 2018, Donor Network West recovered 1,048 organs from 319 donors. In addition, 2,168 people said “yes” to tissue donation resulting in 73,500 lives saved and improved. Our generous donors, giving families, partner hospitals, coroners, and funeral homes contributed to make this possible.

Region and Partner	Potential Organ Donors	Organ Donors	Organ Transplants	Tissue Donors
Bay Area Region	249	113	350	758
25+ Potential Organ Donors				
John Muir Medical Center Walnut Creek Campus	25	14	49	62
Zuckerberg San Francisco General Hospital and Trauma Center	25	11	35	18
15-24 Potential Organ Donors				
Highland Hospital	23	12	45	32
Eden Medical Center	17	7	14	29
UCSF Medical Center Parnassus Campus	17	4	13	25
California Pacific Medical Center Van Ness Campus	13	10	35	27
5-14 Potential Organ Donors				
Kaiser Foundation Hospital Redwood City	11	3	14	22
Kaiser Foundation Hospital Vacaville	11	6	19	21
UCSF Benioff Children's Hospital Oakland	11	3	12	2
Alta Bates Summit Medical Center Summit Campus	7	2	4	22
California Pacific Medical Center Davies Campus	7	3	8	14
Washington Hospital	7	2	4	20
Seton Medical Center	6	5	11	18
St. Rose Hospital	6	5	11	16
Marin General Hospital	5	1	3	18
NorthBay Medical Center	5	4	10	28
0-4 Potential Organ Donors				
John Muir Medical Center Concord Campus	4	2	4	23
Kaiser Foundation Hospital Vallejo	4	3	10	25
UCSF Medical Center at Mission Bay	4	1	4	4
Alta Bates Summit Medical Center Alta Bates Campus	3	1	3	13
Kaiser Foundation Hospital Richmond	3	0	0	9
Queen of the Valley Medical Center	3	2	8	18
Saint Francis Memorial Hospital	3	0	0	3
Sutter Delta Medical Center	3	0	0	19
Kaiser Foundation Hospital Antioch	2	0	0	17
Kaiser Foundation Hospital Fremont	2	1	4	11
Kaiser Foundation Hospital Oakland	2	0	0	17
Kaiser Foundation Hospital San Leandro	2	1	2	15
Kaiser Foundation Hospital Santa Rosa	2	1	1	*
Kaiser Foundation Hospital South San Francisco	2	0	0	3
Mills-Peninsula Medical Center	2	1	1	24
NorthBay VacaValley Hospital	2	2	5	3
San Ramon Regional Medical Center	2	2	6	12
Stanford Health Care - ValleyCare Medical Center	2	2	10	23
Adventist Health St. Helena	1	1	1	13
California Pacific Medical Center Mission Bernal Hospital	1	0	0	0



## Region and Partner

	Potential Organ Donors	Organ Donors	Organ Transplants	Tissue Donors
Kaiser Foundation Hospital San Francisco	1	0	0	13
Kaiser Foundation Hospital Walnut Creek	1	0	0	25
Kentfield Hospital San Francisco	1	0	0	1
Sequoia Hospital	1	1	4	7
Alameda Hospital	0	0	0	7
California Pacific Medical Center California Campus	0	0	0	0
Chinese Hospital	0	0	0	0
Contra Costa Regional Medical Center	0	0	0	4
David Grant Medical Center	0	0	0	1
Fairmont Hospital	0	0	0	1
Healdsburg District Hospital	0	0	0	0
Kaiser Foundation Hospital San Rafael	0	0	0	8
Kentfield Rehabilitation & Specialty Hospital	0	0	0	1
Kindred Hospital SF Bay Area	0	0	0	3
Laguna Honda Hospital and Rehab Center	0	0	0	0
Mills Health Center	0	0	0	0
Novato Community Hospital	0	0	0	5
San Francisco Veterans Affairs Medical Center	0	0	0	5
San Leandro Hospital	0	0	0	2
San Mateo Medical Center	0	0	0	4
Seton Medical Center Coastside	0	0	0	1
Sonoma Developmental Center	0	0	0	0
Sonoma Valley Hospital	0	0	0	4
Sonoma West Medical Center	0	0	0	1
St. Mary's Medical Center San Francisco	0	0	0	7
Stanford Health Care - ValleyCare Livermore Campus	0	0	0	1
UCSF Medical Center Mount Zion Campus	0	0	0	0
Petaluma Valley Hospital	0	0	0	*
<b>Coroners and Medical Examiners</b>				
Alameda County Coroner	-	-	-	8
Napa County Coroner	-	-	-	8
San Mateo County Coroner	-	-	-	4
Contra Costa County Coroner	-	-	-	0
Marin County Coroner	-	-	-	0
San Francisco County Medical Examiner	-	-	-	0
Solano County Coroner	-	-	-	8
Sonoma County Coroner	-	-	-	3
<b>Fresno Region</b>	<b>102</b>	<b>39</b>	<b>142</b>	<b>392</b>
<b>25+ Potential Organ Donors</b>				
Community Regional Medical Center	53	18	61	89
<b>15-24 Potential Organ Donors</b>				
Kaweah Delta Medical Center	21	12	48	65
<b>5-14 Potential Organ Donors</b>				
Valley Children's Hospital	7	3	12	4
Clovis Community Medical Center	5	1	4	26
Saint Agnes Medical Center	5	2	6	56

## Region and Partner

	Potential Organ Donors	Organ Donors	Organ Transplants	Tissue Donors
<b>Fresno Region (continued)</b>	<b>102</b>	<b>39</b>	<b>142</b>	<b>392</b>
<b>0-4 Potential Organ Donors</b>				
Adventist Health Hanford	3	1	3	18
French Hospital Medical Center	3	1	7	15
Sierra View Medical Center	2	1	1	12
Kaiser Foundation Hospital Fresno	1	0	0	10
Mercy Medical Center Merced	1	0	0	13
Sierra Vista Regional Medical Center	1	0	0	4
Adventist Health Reedley	0	0	0	6
Adventist Health Selma	0	0	0	5
Arroyo Grande Community Hospital	0	0	0	5
Central Valley General Hospital	0	0	0	0
Chowchilla Skilled Nursing Facility	0	0	0	0
Coalinga Regional Medical Center	0	0	0	1
Fresno Heart and Surgical Hospital	0	0	0	2
Madera Community Hospital	0	0	0	12
Memorial Hospital Los Banos	0	0	0	4
Northern Inyo Hospital	0	0	0	*
Porterville Developmental Center	0	0	0	0
Tulare Regional Medical Center	0	0	0	2
Twin Cities Community Hospital	0	0	0	8
VA Central California Health Care System	0	0	0	3
<b>Coroners and Medical Examiners</b>				
Fresno County Coroner	-	-	-	25
Kings County Coroner	-	-	-	0
Madera County Coroner	-	-	-	2
Merced County Coroner	-	-	-	3
San Luis Obispo County Coroner	-	-	-	0
Tulare County Coroner	-	-	-	2
<b>Nevada Region</b>	<b>67</b>	<b>41</b>	<b>135</b>	<b>43</b>
<b>25+ Potential Organ Donors</b>				
Renown Regional Medical Center	56	36	121	*
<b>5-14 Potential Organ Donors</b>				
Saint Mary's Regional Medical Center	5	1	3	27
<b>0-4 Potential Organ Donors</b>				
Northern Nevada Medical Center	4	2	7	11
Carson Tahoe Regional Medical Center	2	2	4	*
Banner Churchill Community Hospital	0	0	0	2
Carson Tahoe Continuing Care Hospital	0	0	0	*
Carson Valley Medical Center	0	0	0	3
Humboldt General Hospital	0	0	0	0
Mount Grant General Hospital	0	0	0	0
Reno VA (VA Sierra Nevada Health Care System)	0	0	0	*
Renown South Meadows Medical Center	0	0	0	*
Tahoe Pacific Hospitals - Meadows	0	0	0	*

# Region and Partner

	Potential Organ Donors	Organ Donors	Organ Transplants	Tissue Donors
<b>Norcal/Modesto Region</b>	<b>126</b>	<b>56</b>	<b>197</b>	<b>504</b>
<b>25+ Potential Organ Donors</b>				
Doctors Medical Center Modesto	47	22	82	83
<b>15-24 Potential Organ Donors</b>				
Mercy Medical Center Redding	21	13	52	50
San Joaquin General Hospital	13	4	12	1
<b>5-14 Potential Organ Donors</b>				
Enloe Medical Center	12	6	23	62
Memorial Medical Center	8	4	9	34
St. Joseph's Medical Center of Stockton	6	1	1	42
<b>0-4 Potential Organ Donors</b>				
Oroville Hospital	4	1	0	7
Shasta Regional Medical Center	4	3	10	24
Dameron Hospital	3	1	3	5
Emanuel Medical Center	2	0	0	19
Sutter Coast Hospital	2	0	0	3
Adventist Health Sonora	1	1	5	12
Doctors Hospital of Manteca	1	0	0	13
Oak Valley District Hospital	1	0	0	0
St. Joseph Hospital Eureka	1	0	0	25
Adventist Health Clear Lake	0	0	0	8
Adventist Health Feather River	0	0	0	9
Adventist Health Howard Memorial	0	0	0	3
Adventist Health Lodi Memorial	0	0	0	14
Adventist Health Ukiah Valley	0	0	0	2
Banner Lassen Medical Center	0	0	0	1
Central Valley Specialty Hospital	0	0	0	1
Fairchild Medical Center	0	0	0	5
Glenn Medical Center	0	0	0	0
Health South Rehabilitation Hospital of Modesto	0	0	0	0
Jerold Phelps Community Hospital	0	0	0	1
John C. Fremont Healthcare District	0	0	0	0
Kaiser Foundation Hospital Manteca	0	0	0	0
Kaiser Foundation Hospital Modesto	0	0	0	14
Mad River Community Hospital	0	0	0	6
Mammoth Hospital	0	0	0	0
Mayers Memorial Hospital	0	0	0	1
Mendocino Coast District Hospital	0	0	0	4
Mercy Medical Center Mt. Shasta	0	0	0	2
Modoc Medical Center	0	0	0	1
Orchard Hospital	0	0	0	2
Plumas District Hospital	0	0	0	0
Redwood Memorial Hospital	0	0	0	2
San Joaquin Valley Rehab Hospital	0	0	0	1
Seneca District Hospital	0	0	0	1
Southern Inyo Hospital	0	0	0	*
St. Elizabeth Community Hospital	0	0	0	6

## Region and Partner

	Potential Organ Donors	Organ Donors	Organ Transplants	Tissue Donors
<b>Norcal/Modesto Region (continued)</b>	<b>126</b>	<b>56</b>	<b>197</b>	<b>504</b>
<b>0-4 Potential Organ Donors</b>				
Surprise Valley Community Hospital	0	0	0	1
Sutter Lakeside Hospital	0	0	0	1
Sutter Tracy Community Hospital	0	0	0	5
Trinity Hospital	0	0	0	1
Vibra Hospital of Northern California	0	0	0	5
<b>Coroners and Medical Examiners</b>				
Glenn County Coroner	-	-	-	0
Humboldt County Coroner	-	-	-	1
Lake County Coroner	-	-	-	0
San Joaquin County Coroner	-	-	-	0
Shasta County Coroner	-	-	-	3
Siskiyou County Coroner	-	-	-	0
Stanislaus County Coroner	-	-	-	23
Tuolumne County Coroner	-	-	-	0
<b>South Bay Region</b>	<b>150</b>	<b>70</b>	<b>224</b>	<b>449</b>
<b>25+ Potential Organ Donors</b>				
Regional Medical Center of San Jose	41	18	51	48
Stanford Health Care	21	9	33	61
<b>15-24 Potential Organ Donors</b>				
Natividad Medical Center	16	8	23	20
<b>5-14 Potential Organ Donors</b>				
Santa Clara Valley Medical Center	13	7	20	41
Dominican Hospital	10	7	25	16
Salinas Valley Memorial Healthcare System	10	3	13	19
Lucile Salter Packard Children's Hospital at Stanford	9	5	14	7
Kaiser Foundation Hospital San Jose	7	4	12	23
Kaiser Foundation Hospital Santa Clara	7	2	8	38
Good Samaritan Hospital	6	3	9	49
El Camino Hospital	5	2	8	27
<b>0-4 Potential Organ Donors</b>				
Community Hospital of the Monterey Peninsula	3	1	4	41
Hazel Hawkins Memorial Hospital	1	1	4	4
Watsonville Community Hospital	1	0	0	4
Children's Recovery Center of Northern California	0	0	0	0
El Camino Hospital Los Gatos	0	0	0	5
Mee Memorial Hospital	0	0	0	2
O'Connor Hospital	0	0	0	18
Saint Louise Regional Hospital	0	0	0	7
Veterans Administration Hospital Menlo Park	0	0	0	0
Veterans Administration Palo Alto Health Care System	0	0	0	11
<b>Coroners and Medical Examiners</b>				
Santa Clara County Medical Examiner	-	-	-	6
Santa Cruz County Coroner	-	-	-	2
<b>Other Sources</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>22</b>
<b>Grand Total</b>	<b>694</b>	<b>319</b>	<b>1048</b>	<b>2168</b>

\* Other sources include referrals from families, funeral homes, and hospice organizations

- Facility has no potential for donation.

# 2018 Board of Directors

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Stanford University  
Medical Center

Organ and tissue donation offers the hope to heal. At Donor Network West, we work in close partnership with families, doctors, nurses, and coroners to connect donors to recipients because every donation is a generous, powerful gift that can save the life of someone in need.

